



Country Manager United Kingdom & Ireland

Our Profile and Offer

IntraWorlds (www.intraworlds.com) is a Germany-based, innovative and rapidly growing company. We offer web-based portal solutions that enable our customers to efficiently manage exclusive social networks online. In close cooperation with our renowned customers we deliver cutting-edge products by applying most recent web technologies. Most important target customers in the United Kingdom and Ireland are educational institutions (schools and universities), non-profit organisations, and corporations.

In the course of our international expansion we are looking for a talented and convincing individual to join our team as a country manager for the United Kingdom and Ireland. We offer a unique job experience in a rapidly growing, innovative, international business. The position allows for a high level of responsibility and a strong impact in an entrepreneurial environment. According to qualifications, we offer a competitive compensation package.

Your Profile

- Excellent university degree in a relevant field (business, IT, or other)
- Proven track record in the media/Internet sector, a consultancy firm or comparable
- Strong entrepreneurial and communicational skills
- Excellent organizational, conceptual and editorial skills
- Team-oriented, creative, reliable, flexible
- Native English speaker

Your Tasks

- Spearheading IntraWorlds' market entry into different market segments in the UK and Ireland with a focus on educational institutions in 2008
- Identifying and acquiring key customers
- Building and maintaining a strong network of industry contacts
- Preparing, coordinating and performing presentations for prospective customers, at tradeshows and other public events
- Working closely with founding management team and other country managers
- Setting up local UK operations after initial market success is an option

Application and Contact Details

The position is open as of **March 1st 2008**. Initially, the job can be located in either **Munich or the UK**, depending on the candidate's preference and availability.

If the position matches your expertise, experience and aspirations, please e-mail your application to our managing partner Mr. Martin Heibel: martin.heibel@intraworlds.com.